



VENDIRA

Helping Service Providers be Successful



vivoAssist

“On-Tap” Product Management as a Service

Expert product management as a service, there when you need it. Defining, designing and productising new or evolved service offerings.

Born and bred for service providers, taking pride in your success.



Driving to Success

Service strategy & road-mapping

Concept to business case

Service design

Cost modelling and pricing

Packaging for sales & CPQ

Product Ownership

Support evolution of Service Operating Model

Bolster service capability development

Value in value out “vivo” engagement framework

Outcomes

Proposition definition

Data Sheets

Service Descriptions

Website Collateral

Sales Decks

Cost and Pricing

Sales Guides

Design & Delivery Guidelines

Assisted sales launches

Listing in buying frameworks & marketplaces

Experts in Product through Configure Price Quote (CPQ) to cash and Solution Life-cycle management for service providers

vivoAssist are scoped tailored engagements

Outcome based fixed price engagements available



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